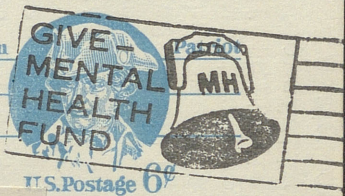


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John Hanson



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Jim-- Again, thanx for the info in newsletter #4. It was warming to know that it looks like we won't be penalized some \$60 for having been one day late. (I don't have the exact figure that was deducted from our last check, but I'm sure you and Chas will straighten things out for us.) John Hanson tells me he's now set with Ray Neihengen at SRDS regarding listing NEAS Radio Division as a rep firm in the front of Spot Radio, and that the individual stations which have signed NEAS as nat'l reps will be so indicated in their own listings (if they've written to the folks in Skokie). Do you have something which needs changing in SRDS (for Ivy Network's listing?). And finally, we heard from WESU re: their problems. Marshall and I will reply to the effect that we share some feelings but that we are putting a lot of faith in the new rep and a hopefully improved set-up.

Take care,

Dave